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# LATAM's Best Business Gateway

MARCH 9 - 10, 2017 • Hyatt Centric • Montevideo • Uruguay

- ▶ Why more than **50 top global companies** have chosen Uruguay for their regional corporate centers?
- ▶ What are the **economic perspectives for the region**? What are the implications for services offshoring?
- ▶ How do global offshoring trends impact operations' capacity to move up to **higher value added activities**?
- ▶ How automation will impact in **the future of the industry**?

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# Agenda

## CONFERENCES AND BEST PRACTICES



**GLOBAL TRENDS FOR OFFSHORING SERVICES**  
AVINASH VASHISTHA · *Former Chairman and Geography  
Managing Director for Accenture · India*

How do global offshoring trends impact companies' growth and capacity to move up to higher value added activities?



**ECONOMIC OUTLOOK FOR LATAM, MERCOSUR AND URUGUAY**  
PABLO ROSELLI · *Partner & Financial Advisory, Deloitte · Uruguay*  
MERCEDES COMAS · *Senior Manager, PWC · Uruguay*

Latin America is a dynamic market: What are the economic perspectives for the region? What are the implications for services offshoring?



**ROBOTIC PROCESS AUTOMATION AND THE FUTURE OF REGIONAL CORPORATE CENTERS IN LATAM**  
RUBEN MARIO GALLEGO · *Latam Managing Partner · Shared Services and Outsourcing Advisory Lead, KPMG · Brazil*

Discover how to conduct cost/benefit analysis for RPA to determine if it is worth the investment and build an effective pilot program for RPA to test before you officially roll it out.



**ROUNDTABLE BRIEFING · URUGUAY VALUE PROPOSITION**  
ENRIQUE ERMOGLIO · *Partner Deloitte · Uruguay*  
EDUARDO ROGRÍGUEZ · *Tax Director PWC · Uruguay*

This exclusive interactive session will allow you to hear first-hand from independent international consultants and government authorities about Uruguay's legal framework, tax incentives and business environment for corporate centers.



## FIRST HAND EXPERIENCE - TOURS

\* WE MAY CUSTOMIZE YOUR AGENDA

